

Waters Edge

Photos courtesy of Triton Properties

By John Minnis

Waters Edge, Detroit's first new residential development to open in more than 25 years, is filling fast. If you want luxurious, waterfront living in the heart of Detroit's popular Rivertown area, you better move quickly.

"We officially opened in January," says April Sedillos, executive vice president at Triton Properties. "All the one- and three-bedroom units are leased. Only two-bedroom, two-bath apartments are left."

The 134-unit, five-story Waters Edge is located in the gated, 35-acre Harbortown master development community on East Jefferson just west of Mount Elliott. Triton also owns condominiums for lease in the two HOA-managed Harbortown towers.

Based in Denver, Triton began buying and rehabbing Detroit properties in 2009. Triton's residential properties include Alden Towers, Kean Residences, Hibbard Tower, Town Residences, Great Lakes Tower and Spinnaker Tower at Harbortown and Trombly-Lodge Residences. "When we started looking at markets," Sedillos says, "Detroit was on our short list. There is a lot more



competition now in Detroit than when we started in 2009.” Today, Triton boasts 1,000 units in Detroit alone.

While most of Triton’s properties have been renovations — “We bring them back to the old glory they used to be,” Sedillos says — Waters Edge is Triton’s first new construction property in Detroit.

Aiming for an urban-luxury-inspired design, Waters Edge apartment homes offer an open floor plan with private, outdoor balconies; granite countertops; stainless steel appliances; glass shower enclosures; walk-in closets and spectacular views of downtown Detroit’s skyline, Belle Isle, the Detroit River and the river skyline of Windsor. A nearly completed community building will provide residents with access to an all-new, fully equipped fitness center, shared lounge space and an outdoor pool. As part of the Harbortown master development community, Waters Edge residents also have free roam of the property, which includes a private lake and marina and direct, gated access to the Detroit RiverWalk.

Triton Properties manages the Harbortown Marina, which consists of 63 slips that can accommodate 25- to 50-foot boats. The marina’s amenities include restrooms/showers, dock boxes, free Wi-Fi and parking and direct (gated) access to the RiverWalk. And, good news for boaters, Harbortown Marina slips are also available for lease to the public.

In conjunction with the introduction of



Waters Edge, Triton also announces the expansion of its resident loyalty card — a partnership program with several local businesses. “The loyalty program allows us to incentivize residents in a unique way, while also boosting the local economy and supporting small business,” says Don Bailey, chairman and CEO at Triton. “We’re always looking to offer more value to our residents and the communities in which our properties are located.”

“Waters Edge is truly a destination community,” Sedillos concludes, “with stunning riverfront views, modern finishes

and all of the amenities residents have come to expect from luxury residential communities.”

The Waters Edge leasing office is open Monday to Friday from 8 a.m. to 6 p.m., Saturdays from 10 a.m. to 4 p.m. and Sundays from noon to 4 p.m. To schedule a personalized tour or to speak with a professional leasing consultant, call the Waters Edge leasing center at (313) 259-3020. For more information on the property, its amenities and offerings, visit www.watersedgedetroit.com.



April Sedillos and Trena Edmondson invite anyone interested in living in the new, urban-modern, luxury apartment homes at Waters Edge in the Harbortown master development community to give them a call for a free tour.

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